

## Recruiting

# Recruiting of managers and specialists

“Our understanding of recruitment is that it is not just about finding specialists and leaders with the appropriate skills but about the discovery of people with potential, motivation, and the readiness to grow beyond themselves in their task.”

### Our Approach

For the search, we specifically use our active, broadly established network, external data-bases (including software-based search algorithms), selected social media platforms, and specific search strategies. Our candidates are approached by an experienced consultant. A key part of this is professional presentation of your company and the function you need to fill.

### Our Service

Depending on your needs, we support or take over the recruiting process, offering three models:

- In our **“Profile Search”** service, we support your recruiting team and work on a success basis.
- In the mandate model **“Customized Search,”** we take over the recruitment exclusively and work closely with the decision-makers. We recommend “Customized Search” for executive search as well as for profiles that require active headhunting and when you want to outsource search and selection.
- As a special cost-optimized mandate service, we also recommend our **“Talent Mapping”**\* product.

\*This professional market analysis allows you to quickly get a customized overview of the key profiles available on the market. Not only do you save time, but you also benefit from more favorable terms and conditions. As a customer, you then decide whether possible interesting candidate profiles will be approached.

We will gladly inform you in detail about our products and create an individual offer for you.



**Your contact partner  
for Recruiting**

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